

Personal Details:

Name: Hassanein Ahmed Tawfiq
Position Title: Chairman & Managing Director
Organization: Advanced Computer Technology (ACT)

Born in Egypt, the 15th of August 1948
Graduated from Faculty of Commerce – Cairo University

**Biography:**

A pioneer and visionary businessman, who has contributed to the Egyptian ICT industry from 1988.

For more than 40 Years, **Hassanein Tawfiq** has been the Chairman & Managing Director of **Advanced Computer Technology (ACT)**, responsible for the successful operations of one of the leading ICT Solution providers in the Egyptian Market.

With expertise in strategy, marketing and operational improvement programs, Mr. Tawfiq has taken ACT from single partnership with Compaq to allying with more than 20 well-known ICT providers worldwide. Under the leadership of Mr. Tawfiq, ACT has achieved significant market share in the Egyptian ICT industry.

Through the years, **Mr. Tawfiq's** leadership positioned ACT in different countries as a competent solution provider with international capabilities. Now ACT has different representation offices in Dubai, KSA, Australia, France, and Morocco.

Not Only has he founded ACT and took it intentionally, but he has also seen different needs in different fields in the ICT industry, for which has established other companies that would serve as:

- Outsourcing company for the Egyptian IT personnel
- Arabic digital content company
- Development House
- Physical and Digital security company
- ...etc

Driven by a philosophy which mandates excellence and thorough attention to detail, **Mr. Tawfiq's** progressive leadership has introduced Gender Diversity Management in ACT and promoted the concept within the ICT field, a male dominating industry; because when women work, economy wins.

Growing businesses for 30+ years, **Mr. Tawfiq** has had to overcome many national and global crises and instabilities; with an extensive expertise and track record in leading top and bottom-line business performance, Mr. Tawfiq's leadership has introduced Business continuity model in addition to improvement programs in variety of business Sectors, he has successfully -during all crises- establish sustainable service delivery model valued by national and international customer base.

Mr. Tawfiq's, confidence, leadership, and collaborative management approach; have created an environment in which every associate can be at their personal and professional best.

Mr. Tawfiq with over 40 years in the field of ICT; **Operating, Programming, System Programming, Analysis, Design, Management including Marketing and product management**; has become a prominent figure in the Egyptian ICT market.

*"The greatness of a community is most accurately measured by the compassionate actions of its members." **Coretta Scott King***

Passionate about Egypt and the ICT industry, **Mr. Tawfiq** has worked closely with decision makers to establish and assist NGOs working in the ICT field like EITESAL and Chamber of Information Technology (CIT). **Mr. Tawfiq's** Positions -as a Board member in the German Arab Chamber of Commerce- and a member in the American Chamber of Commerce, The Head of ICT committee in the Egyptian Businessmen Association, and Canada-Egypt Business council; have developed and maintained good relationships with key players in the ICT market locally and internationally. His aim was always to help in the growth and sustainability of the ICT industry and its members.

Born in Minia; and after a long track record of accomplishments in the ICT field; **Mr. Tawfiq** has been nominated to present his home-town in the House of Senates, elected to become a Senator for Minia region, helping in developing national wide legislation to promote the ICT industry and ensure that IT infrastructure is available to everyone and everywhere in Egypt especially upper Egypt and underprivileged areas.

Mr. Tawfiq was born in Minia, married and has three sons. He received his bachelor's degree in commerce from Cairo University in 1969.